

WAL★MART

WAL-MART STORES INC. CORPORATE OFFICES
702 S.W. 8TH STREET
BENTONVILLE, ARKANSAS 72716
PHONE (501) 273-8082
Jerry Sanders, Dept. 01 Buyer

TO: STORE MANAGER / CIGARETTE DEPT. MANAGER
FROM: JERRY SANDERS DEPT. 01 BUYER
SUBJECT: CIGARETTE MODULAR UPDATE

***** URGENT ***** IMPORTANT MODULAR INFORMATION ***** URGENT *****

We have contacted R.J. Reynolds and Phillip Morris to assist us in starting to re-set our cigarette modular. A RJR Representative will be contacting you by over the next few days to set a Time and Date to begin your re-set. All stores will need to be set by 9/15/95. It is very important that you re-set your modular as soon as possible.

It is very possible that your Representative will contact your store prior to you receiving your modular and want to begin setting the modular before you receive your copy. RJR and PMorris are doing so at the request of the Home Office. The RJR representatives have been given a copy of the up-dated modular and will have it in hand upon entering your store. It is very important to remember these representatives are assisting us and we need to give them as much support as possible.

The Representative will also be instructing you as to your new footage trait, as it pertains to your re sales.

THANK YOU

Jerry Sanders
JERRY SANDERS
DEPT. 01 BUYER

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